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Some Assembly Required A Networking Guide for Real Estate

Thom Singer

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Some Assembly Required: A Networking Guide for Real Estate is the third book in the Some Assembly Required series, and is focused on those who work in and around the real estate profession.

Thom Singer has taken his message that all opportunities come from people and worked with one of the country s most successful real estate brokers, Chad Goldwasser, to create this informative and inspirational book.

Based on the premise that **people do business with people they know and like**, this how to guide for networking will help you identify your Sphere of Influence, Champions, and Advocates; help you choose the right places to network to optimize your time and effort and turn your network into real estate dollars.

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