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Summary and Analysis of Jerry Weintraub's When I Stop Talking You'll Know I'm Dead: Useful Stories from a Persuasive Man

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Jerry Weintraub has lived a life most of us can only dream about. He picked himself up by the bootstraps as a kid from the Bronx and a lot of times through sheer luck was able to meet the right people to get him where he needed to be. He started out very young, knowing he wanted to be in the entertainment industry and was willing to do anything to get in the door, and wouldn't take no for an answer. Even as he got older, he kept that same persistence when he believed in something. He was an agent, a manager, a music promoter, produced plays, and became a movie producer. Everything he did in life he did with great creativity and gusto. He met people and became close friends with people that many would kill to have met, whether they were politicians, singers, actors, producers, or directors.

Weintraub wasn't afraid to tell the truth and that got him jobs instead of holding him back. He constantly challenged and pushed himself, trying to make himself better, not better just for himself, but better for the people he worked with as well. The people he met and worked with became like an extension of his family. He admired them and would go to the ends of the earth to help them if he could.

Here is a preview of what you'll learn:

- How Jerry Weintraub Went from Growing up Poor to Becoming One of the Most Successful People in America
- The Reason Why Jerry Weintraub Believes Building Relationships is the Key to Success
- Learn How Jerry Weintraub Convinced Elvis Presley and Frank Sinatra to Work for Him

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