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The Leader's Guide to Managing People: How to Use Soft Skills to Get Hard Results

Mike Brent, Fiona Dent

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'A very valuable resource for busy leaders to dip in and out of as time allows.'

- Dr Mark Pegg, Chief Executive, Leadership Foundation for Higher Education

'Clear and concise with great anecdotes and oozing with experience.'

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Coaching, motivating, team building and influencing are all essential tools for getting the most out of the people around you. Commonly described as ‘soft skills’, there’s nothing soft about the impact they will have on your business performance.

This book is your toolkit for managing yourself, facilitating team performance and surviving and thriving in times of change.

Step up your management skills now to get the business results you need.

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